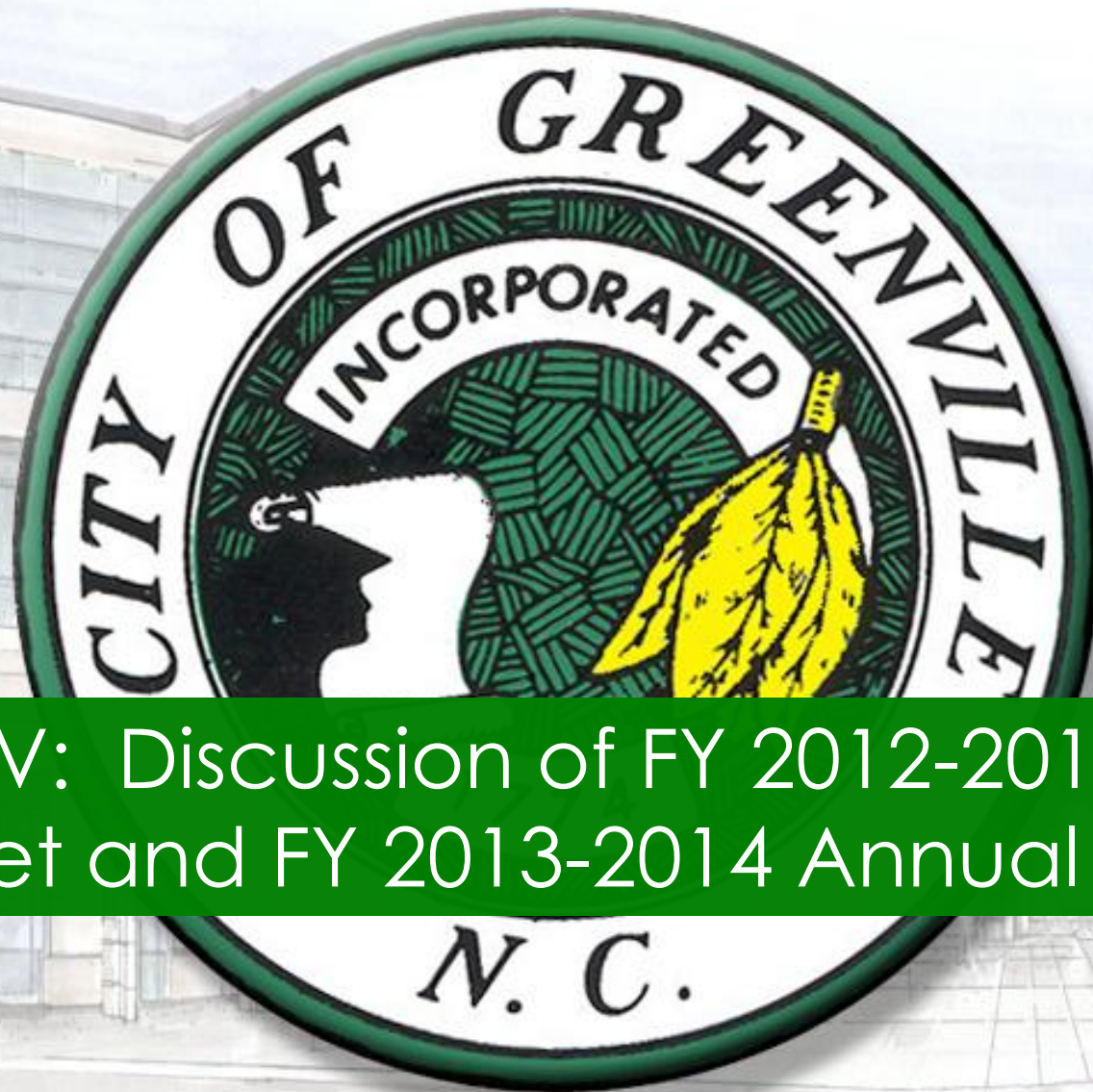




4.23.2012

City Council Budget Work Session



Item IV: Discussion of FY 2012-2013  
Budget and FY 2013-2014 Annual Plan



# Budget Agenda

- ❖ General Fund
- ❖ Sanitation Fund
- ❖ Stormwater Fund
- ❖ Bradford Creek Golf Course Fund





# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# The City Year-to-Date

(General Fund March 31, 2012)

	2012	2011	\$	%
	YTD	YTD	Change	Change
Revenues	\$59,577,639	\$57,607,559	\$1,970,079	3%
Expenses	\$48,734,562	\$46,980,812	\$1,753,750	4%
Net	\$10,843,077	\$10,626,747	\$216,329	2%





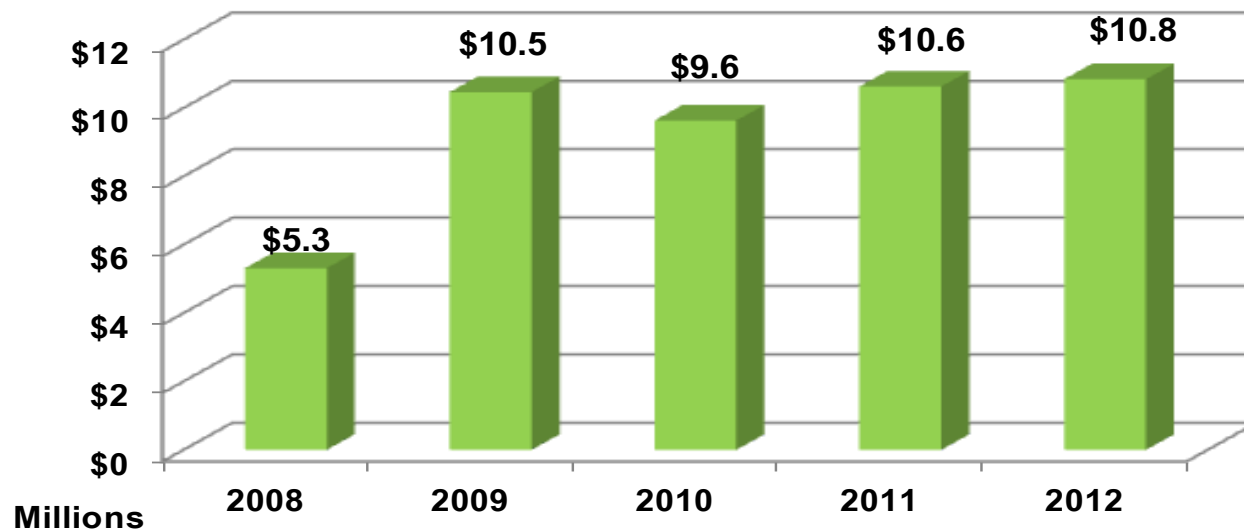
# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# The City Year-to-Date

(General Fund March 31, 2012)

**THIRD QUARTER GENERAL FUND NET RESULTS**





# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# Value of 1 Cent

(Cities within 15,000 of the Greenville Population)



Millions

\$1.20

\$1.00

\$0.80

\$0.60

\$0.40

\$0.20

\$0.00

\$1.09

\$1.06

\$.59

\$.51

\$.34

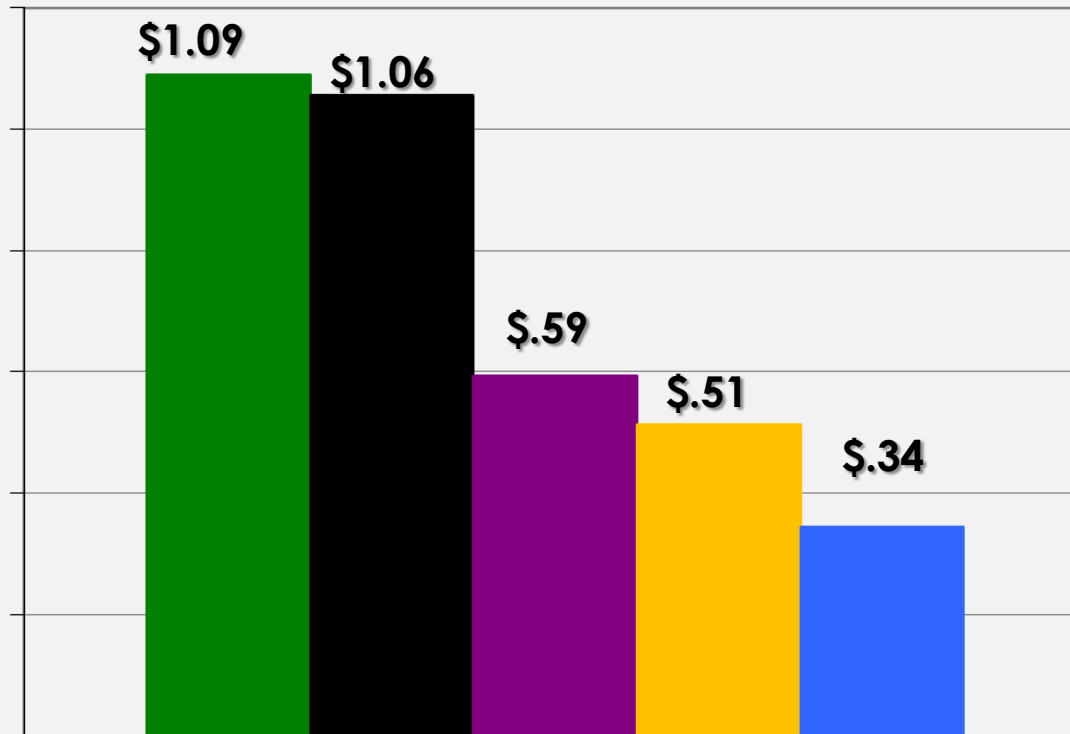
■ Asheville

■ Concord

■ Greenville

■ Gastonia

■ Jacksonville



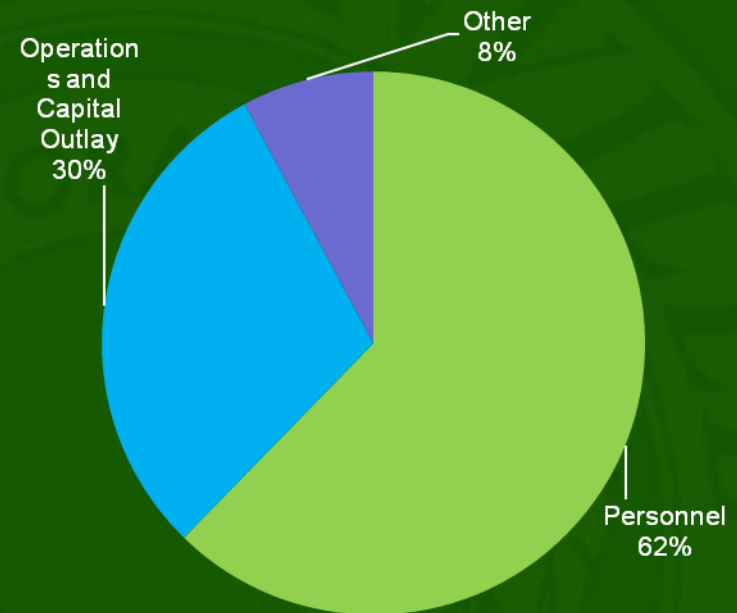
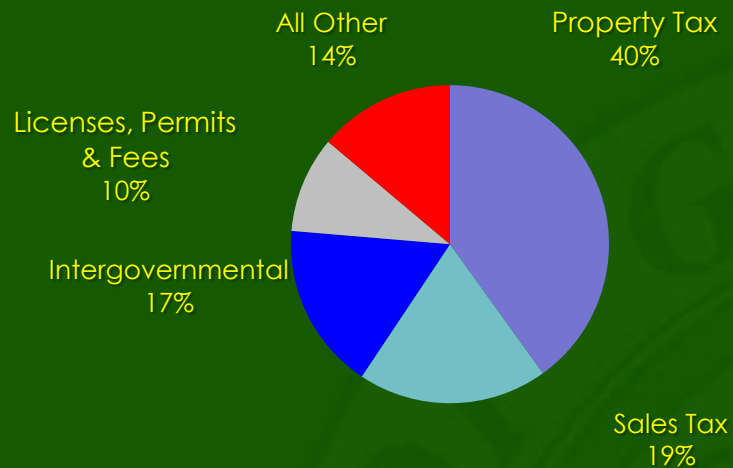


# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# GREENVILLE

## FY 2012 REVENUE & EXPENDITURES



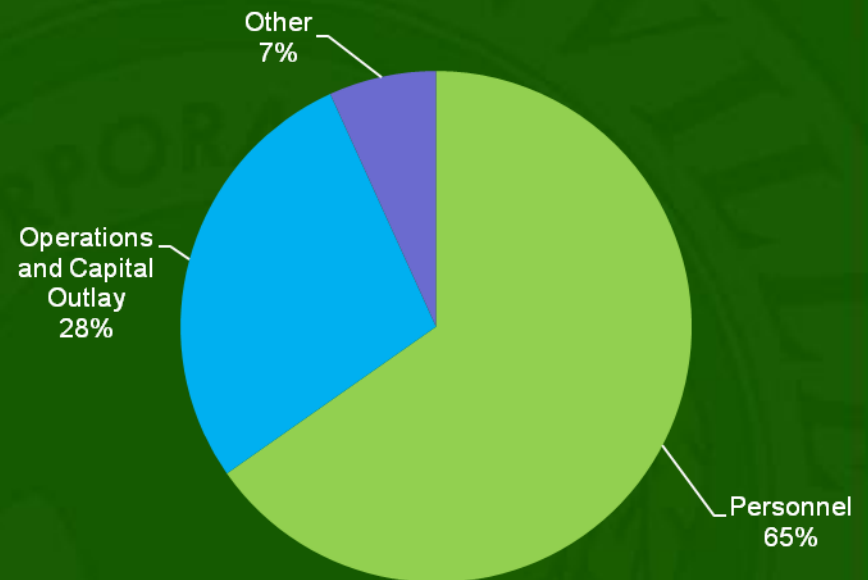
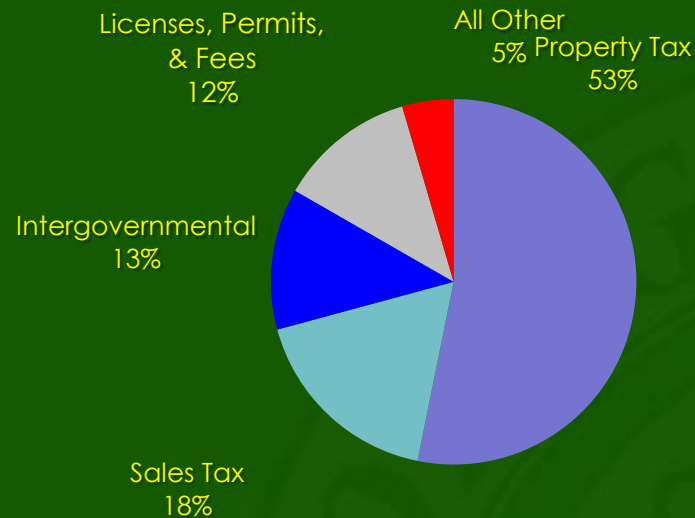


# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# ASHEVILLE

## FY 2012 REVENUE & EXPENDITURES





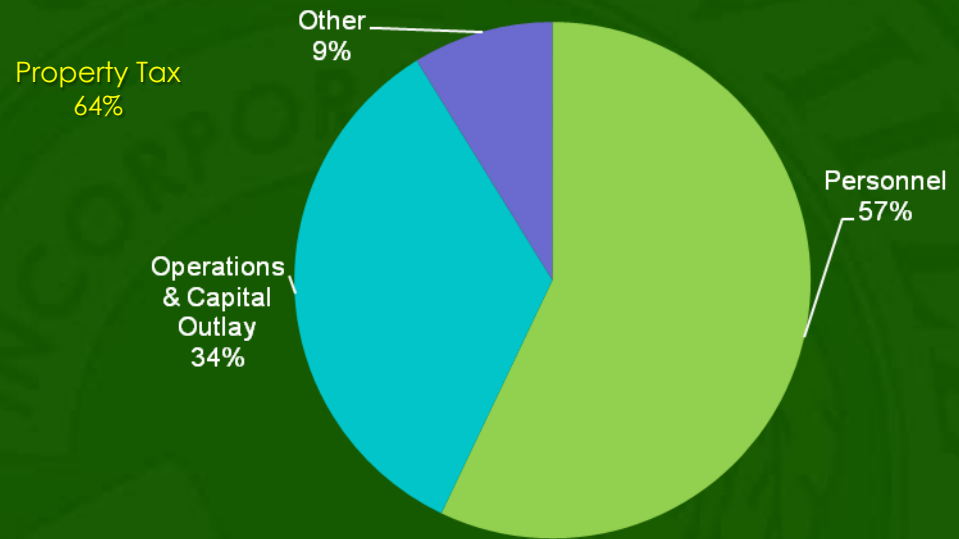
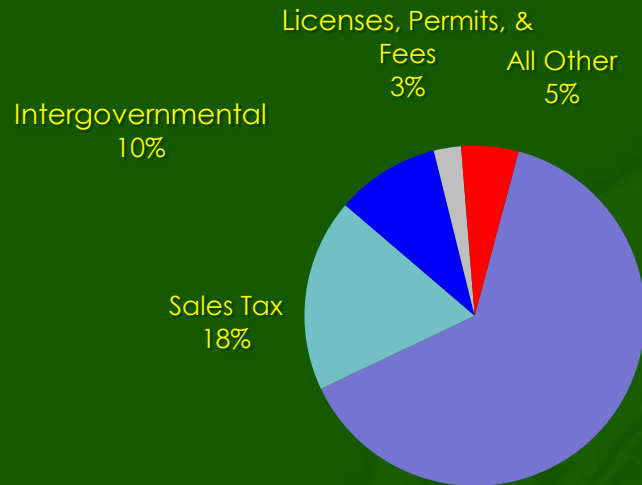


# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# CONCORD

## FY 2012 REVENUE & EXPENDITURES





# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# GASTONIA

## FY 2012 REVENUE & EXPENDITURES

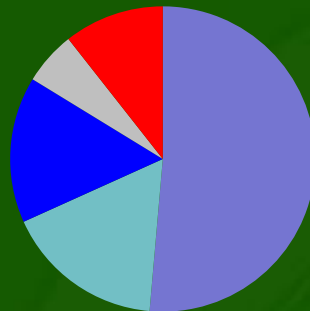
Licenses, Permits &  
Fees  
6%

All Other  
11%

Property Tax  
51%

Intergovernmental  
15%

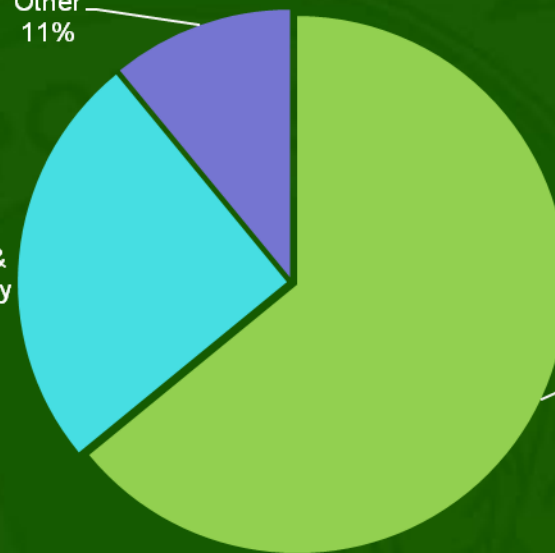
Sales Tax  
17%



Other  
11%

Operations &  
Capital Outlay  
25%

Personnel  
64%



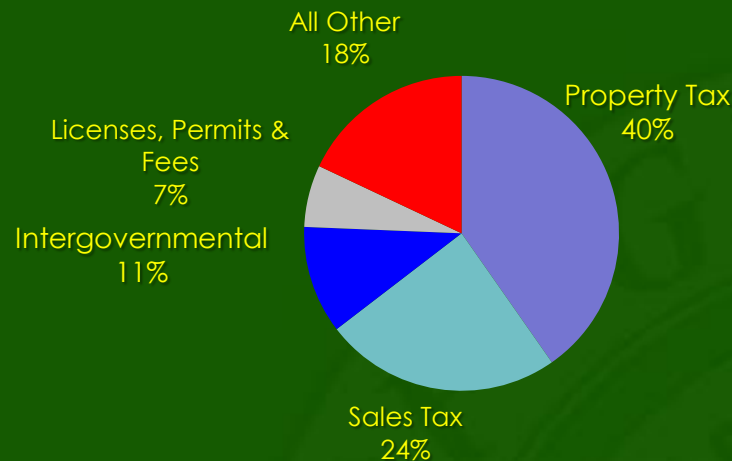


# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# JACKSONVILLE

## FY 2012 REVENUE & EXPENDITURES

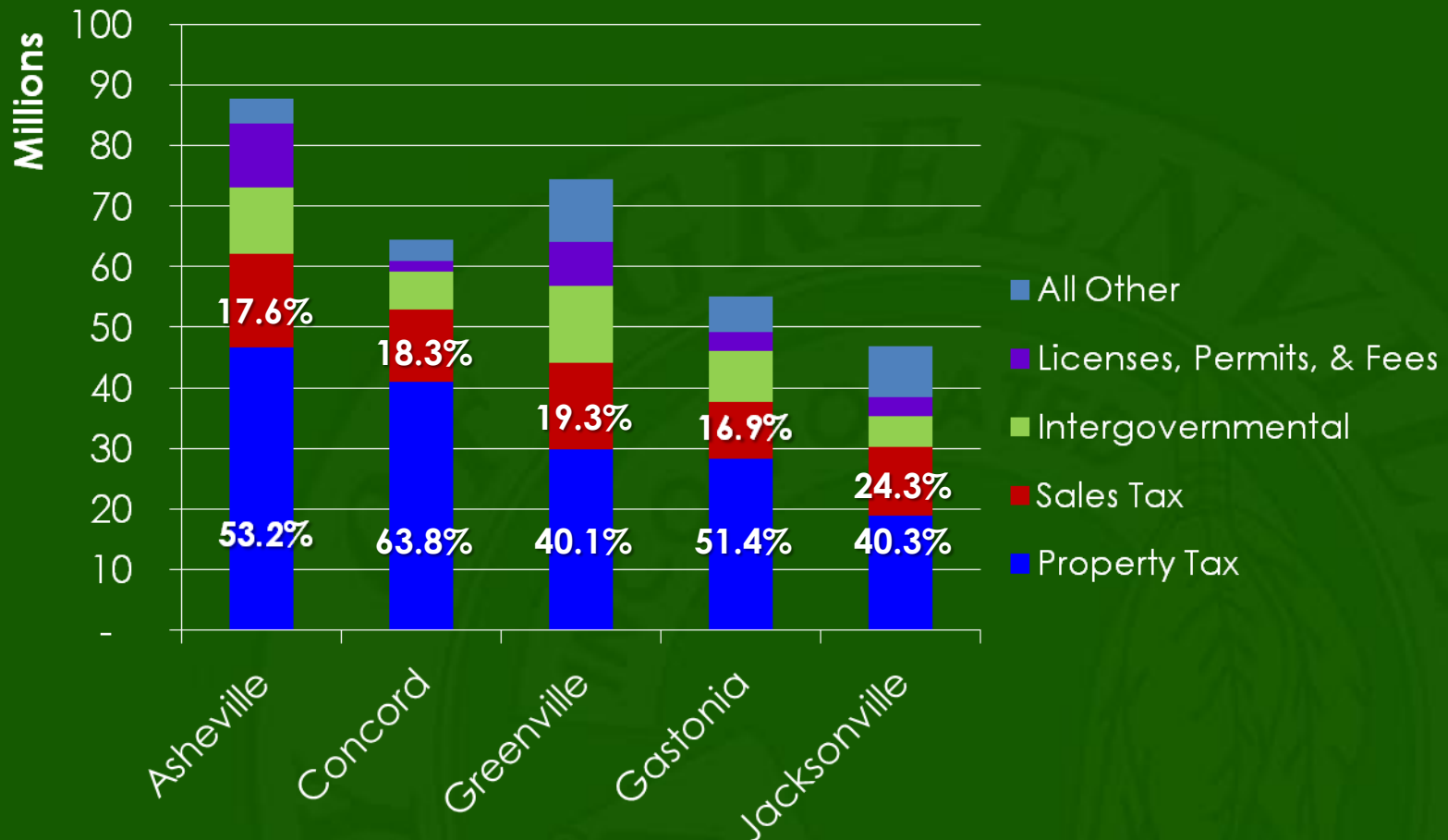




# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# FY 2012 REVENUES







# 2012 Revaluation Results

- Estimated Real Property May 4, 2011
  - \$5.2 Billion
- FY 2013 Estimated Real Property January 1, 2012
  - \$4.8 Billion
- Decrease \$341 Million or 6.5%



# 2012 Revaluation Results Real Property (Single Family)

<u>Result</u>	<u># Parcels</u>	<u>% Parcels</u>	<u>Avg. Value</u>	<u>Avg. % Change</u>
Decreased	16,909	70%	\$157,971	-11%
Unchanged	1,067	4%	\$24,763	0%
Increased	6,343	26%	\$117,929	9%



# 2012 Revaluation Results Commercial Property

<u>Results</u>	<u># Parcels</u>	<u>% Parcels</u>	<u>Cur. Value</u>	<u>Prior Value</u>	<u>% Change</u>
Decrease	1,141	40%	\$1,717,964,650	\$1,891,472,191	-9%
Unchanged	482	17%	\$68,339,733	\$68,339,733	0%
Increase	1,259	43%	\$896,366,748	\$864,002,002	4%



# Growth Required to Make-Up for Loss in Valuation

**\$341M Loss is equal to one of these 4 examples:**

- 1,700 New Single Family Homes  
@ \$200,000 each
- 17 "The Province" type Developments  
@ \$19.7M each
- 26 "Lynndale" type Shopping Centers  
@ \$13M each
- 9 Greenville Malls  
@ \$38.8M each





# Property Tax

- FY 2012 Projection = **\$31.4** } 1.2% Increase  
Revenue  
Neutral
- FY 2013 Budget = **\$31.8**
- FY 2014 Plan = **\$32.4** } 2% Increase

**Millions**



# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# Tax Rate Effect on Property Tax

45% of Total Revenue

<b>\$.5644 FY 2012</b>	<b>\$ .5577 FY 2013</b>	<b>\$.5400 FY 2013</b>	<b>\$.5200 FY 2013</b>
<b>\$31.70</b>	<b>\$31.32</b>	<b>\$30.33</b>	<b>\$29.21</b>
	<b>\$376,132</b>	<b>(\$992,122)</b>	<b>(\$2,115,502)</b>



# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# Revenue Neutral Tax Rate Impact

Property Value	FY 2013 @ 52	FY 2013 @ 56	Change
\$100,000	\$520	\$560	\$40
\$150,000	\$780	\$840	\$60
\$350,000	\$1,820	\$1,960	\$140



# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# Revenue Neutral Shortfall

	<b>.56¢</b>	<b>.54¢</b>	<b>.52¢</b>
2013	-	\$ (922,122)	\$ (2,115,502)
2014	-	\$ (1,011,964)	\$ (2,157,812)





# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING



# To Bridge the Gap

(Expenditures)

- ❖ Operational Consolidations
- ❖ Contract for Services
- ❖ Non-Core Service Reductions
- ❖ Cost-Sharing Partnerships
- ❖ Capital Improvements
- ❖ Vehicle Replacement Fund
- ❖ Freeze Positions
- ❖ Longevity Program
- ❖ Pay for Performance
- ❖ Reductions in Overtime
- ❖ OPEB
- ❖ Suspend Non-Statutory 401k Contributions
- ❖ Pay Reductions
- ❖ Furloughs
- ❖ RIF's



# Capital Improvements Program

<b>2011-2012 Budget</b>	<b>\$1.609M</b>	
		 (45%)
<b>2012-2013 Proposed Budget</b>	<b>\$.88 M</b>	
		 (4.5%)
<b>2013-2014 Proposed Plan</b>	<b>\$.84 M</b>	



# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

### General Fund Unmet Capital Needs

### FY 2013 & FY 2014 Capital Improvement Plan

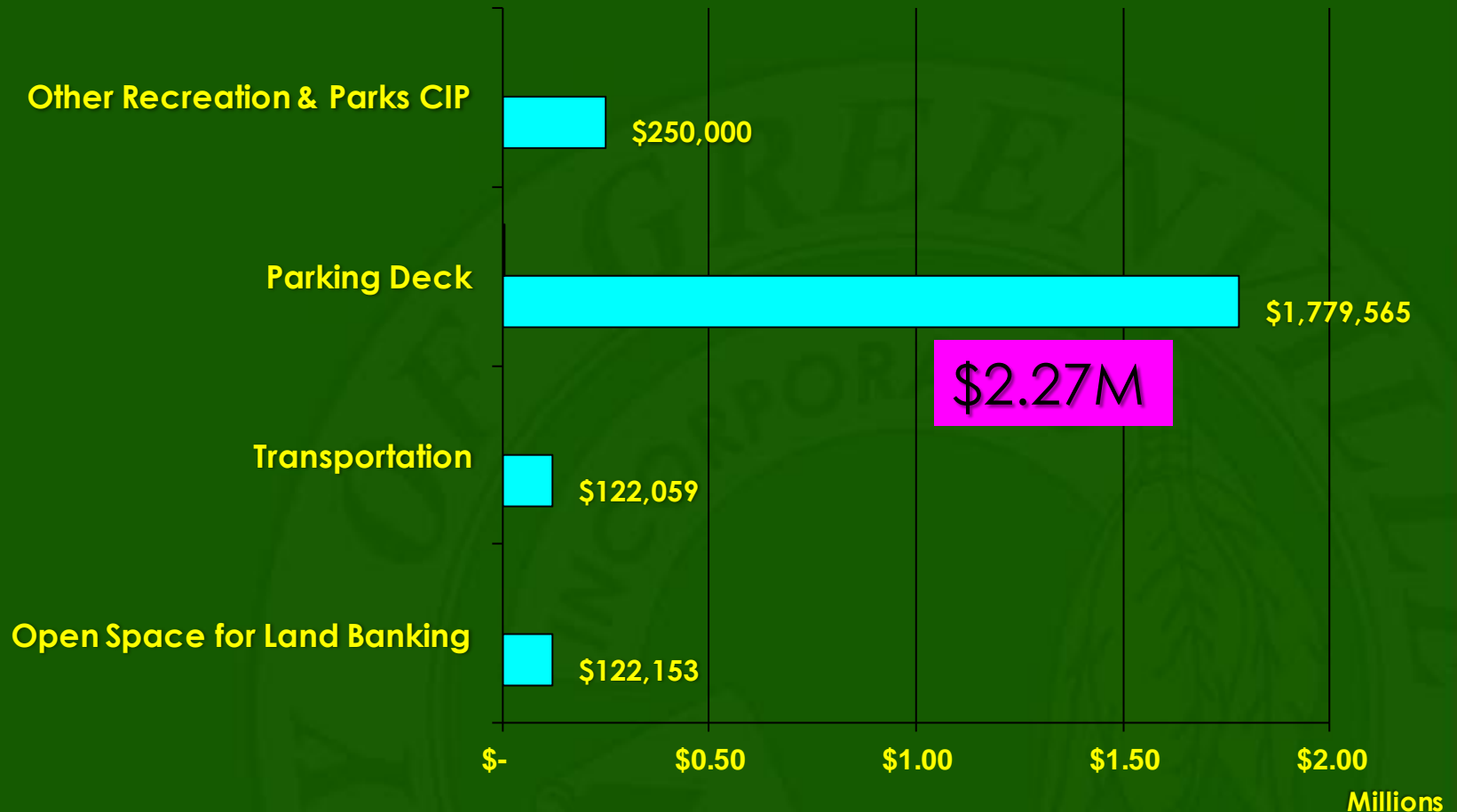
	<u>MET</u>	<u>UNMET</u>
<b>Information Tech.</b>	\$540,924	\$976,712
<b>Fire/Rescue</b>	270,000	2,920,000
<b>Financial Services</b>	90,000	160,000
<b>Rec. &amp; Parks</b>	366,610	8,828,500
<b>Public Works</b>	345,000	4,624,500
<b>Community Development</b>	-	<u>2,775,000</u>
<b>Library</b>	<u>117,466</u>	<u>13,334</u>
<b>Total</b>	\$1,730,000	<b>\$20,298,046</b>



# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# Current Capital Reserve

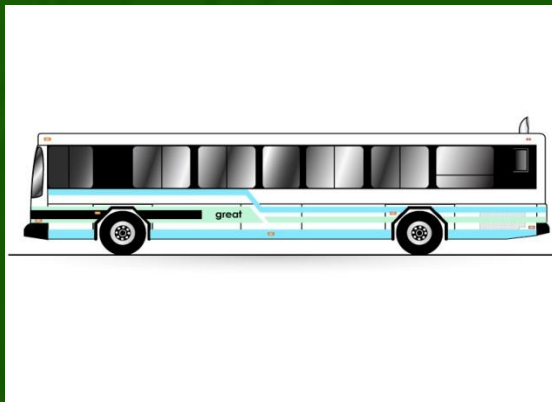




# Vehicle Replacement Fund

Purchase Planned	Payments Scheduled	Estimated Cost	Diff
FY 12-13	\$ 3,751,522	\$ 3,250,132	\$ 501,390
FY 13-14	\$ 3,753,297	\$ 2,740,000	\$ 1,013,297

Fund Balance as of 6/30/2011 - \$6.1M







# To Bridge the Gap

(Revenues)

- ❖ Indirect Cost Allocation
- ❖ Privilege License
- ❖ Emergency Medical Services (EMS) Recovery
- ❖ Police Special Event  
Service Fees
- ❖ Fire False Alarms
- ❖ Fire Protection Services
- ❖ Fund Balance





# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

### Indirect Cost

	Current Allocation	Actual Cost	Difference
Sanitation	\$ 335,823	\$ 1,498,083	\$ (1,162,260)
Stormwater	\$ 265,531	\$ 498,150	\$ (232,619)
Bradford Creek	\$ -	\$ 192,774	\$ (192,774)
Total	\$ 601,354	\$ 2,189,007	\$ (1,587,653)





# Privilege License Revenues

<u>2012 Maximum Cap of \$2,000 Compared To Higher Cap Maximums</u>	<u>Yields Current Gross Receipts Revenue of \$462,196</u>	<u>Revenue Gain Over Current Maximum</u>
Gross Receipts Cap of \$5,000	\$619,502	\$157,306
Gross Receipts Cap of \$7,000	\$674,157	\$211,961
Gross Receipts Cap of \$10,000	\$711,815	\$249,619
Gross Receipts Cap Removed	\$882,217	\$420,021



# Privilege License Revenues

<u>2012 Maximum</u> <u>Effect of Incremental Increases</u>	<u>\$2,000</u> <u>Max Increased To</u>	<u>Revenue Gain</u> <u>Over Current</u> <u>Maximum</u>
2013 Possible Increase	\$5,000	\$157,306
2014 Possible Increase	\$7,000	\$211,961



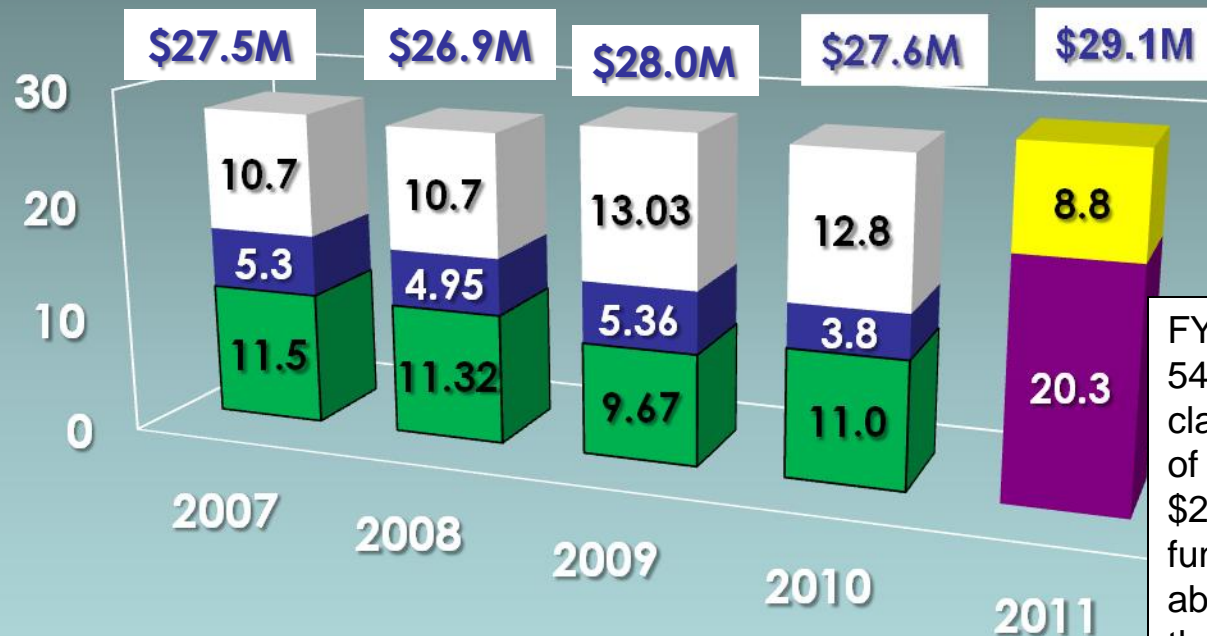


# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# Fund Balance Position

Millions



FY 2011 GASB 54 changed classifications of fund balance \$20.3M is total fund balance above policy threshold

■ Reserved ■ Designated ■ Undesignated ■ 14% Policy





# Other Funds

**Sanitation**

**Stormwater**

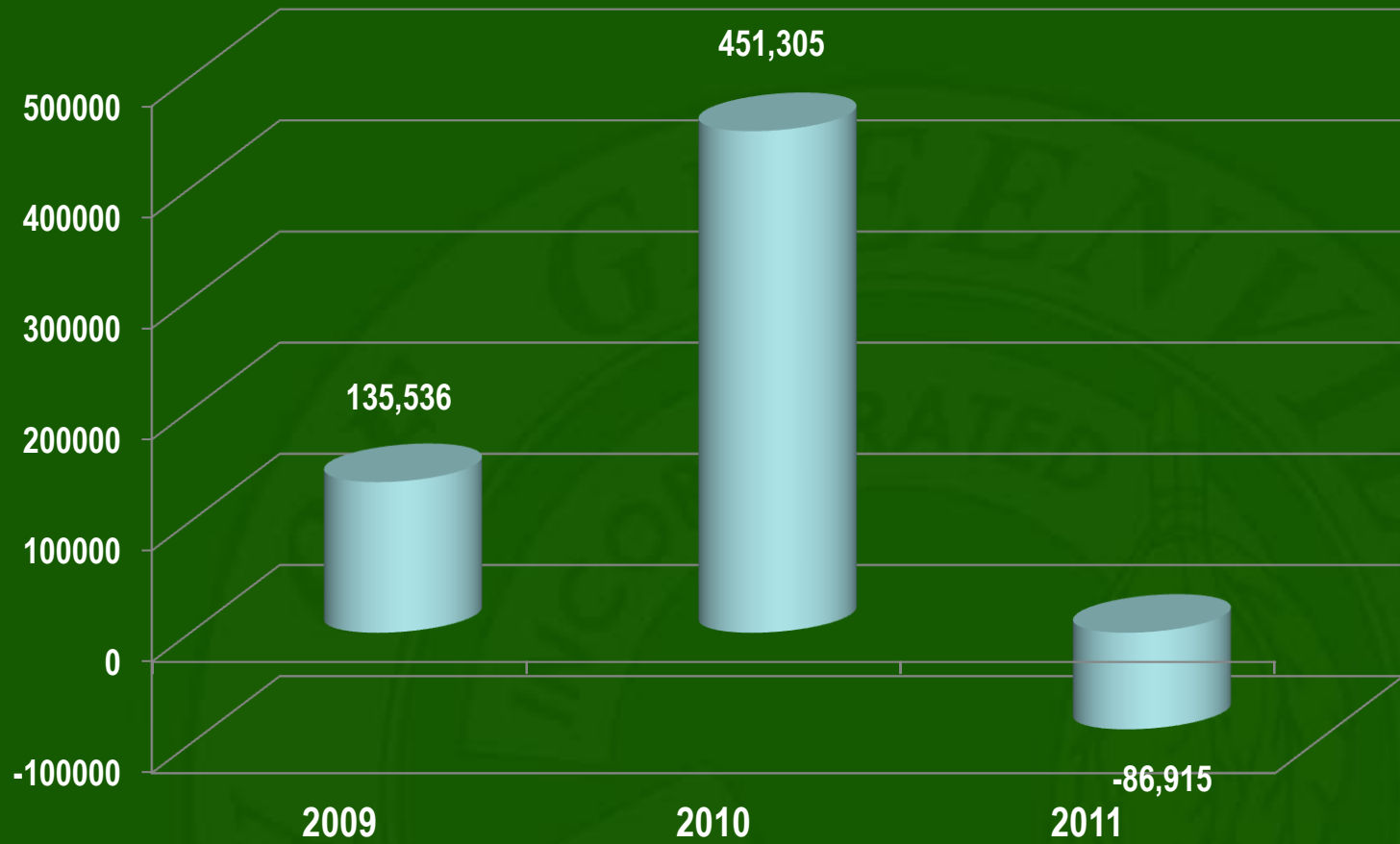
**Bradford Creek**



# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# Sanitation Fund







# CITY OF GREENVILLE, NC

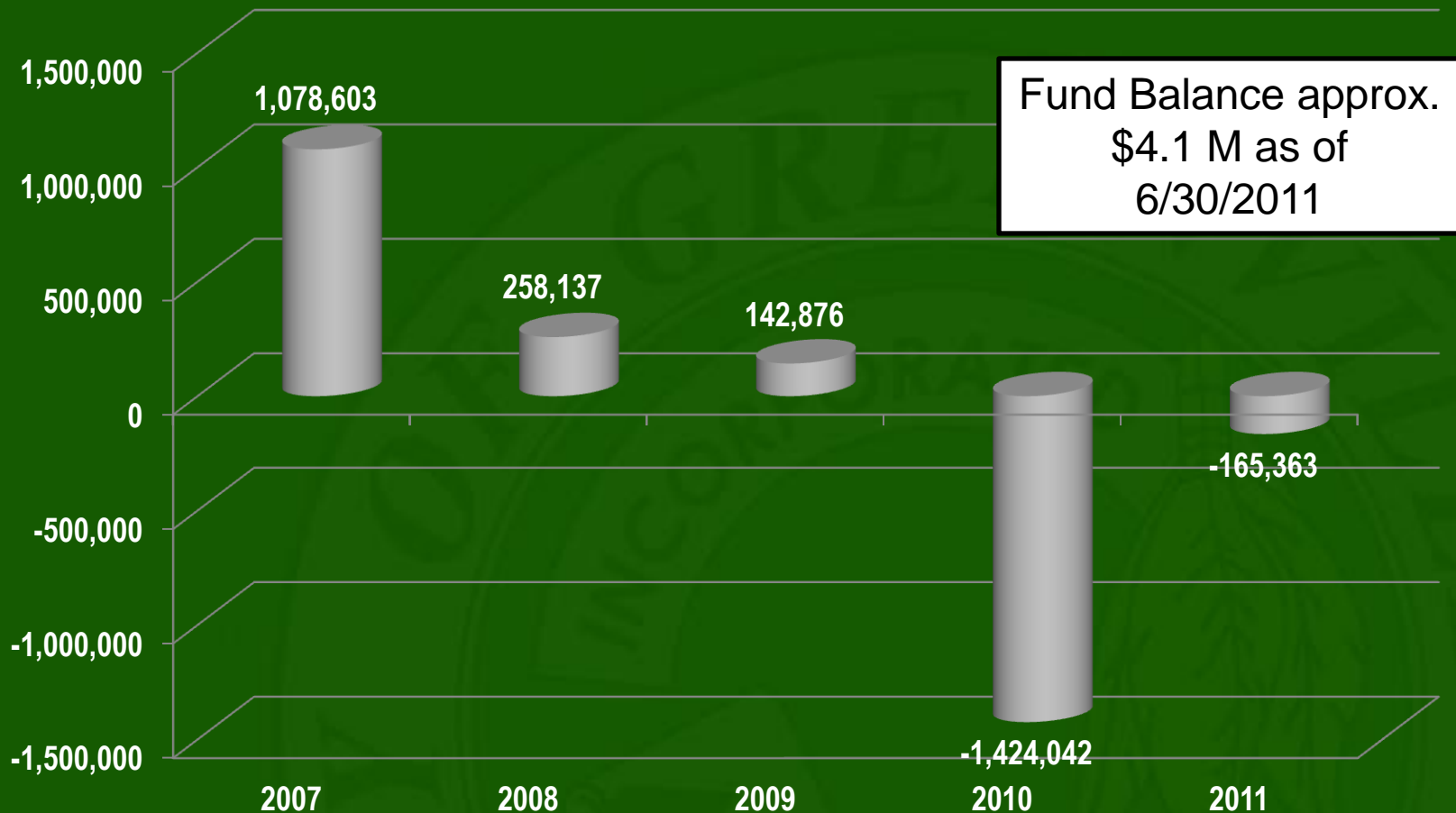
## CITY COUNCIL MEETING

# Sanitation

<b>2011-2012 Budget</b>	<b>\$6.2</b>	 <b>15%</b>
<b>2012-2013 Proposed Budget</b>	<b>\$7.1</b>	
<b>2013-2014 Proposed Plan</b>	<b>\$7.2</b>	 <b>No Change To Date</b>
		<b>Millions</b>



# Stormwater Fund





# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# Stormwater

<b>2011-2012 Budget</b>	<b>\$3.8</b>	
<b>2012-2013 Proposed Budget</b>	<b>\$3.4</b>	<b>(12%)</b>
<b>2013-2014 Proposed Plan</b>	<b>\$4.0</b>	<b>19%</b>
		<b>Millions</b>





# Stormwater

Propose increase fees

50 cents effective FY 2013-2014

50 cents effective FY 2015-2017

## Proposed Increases

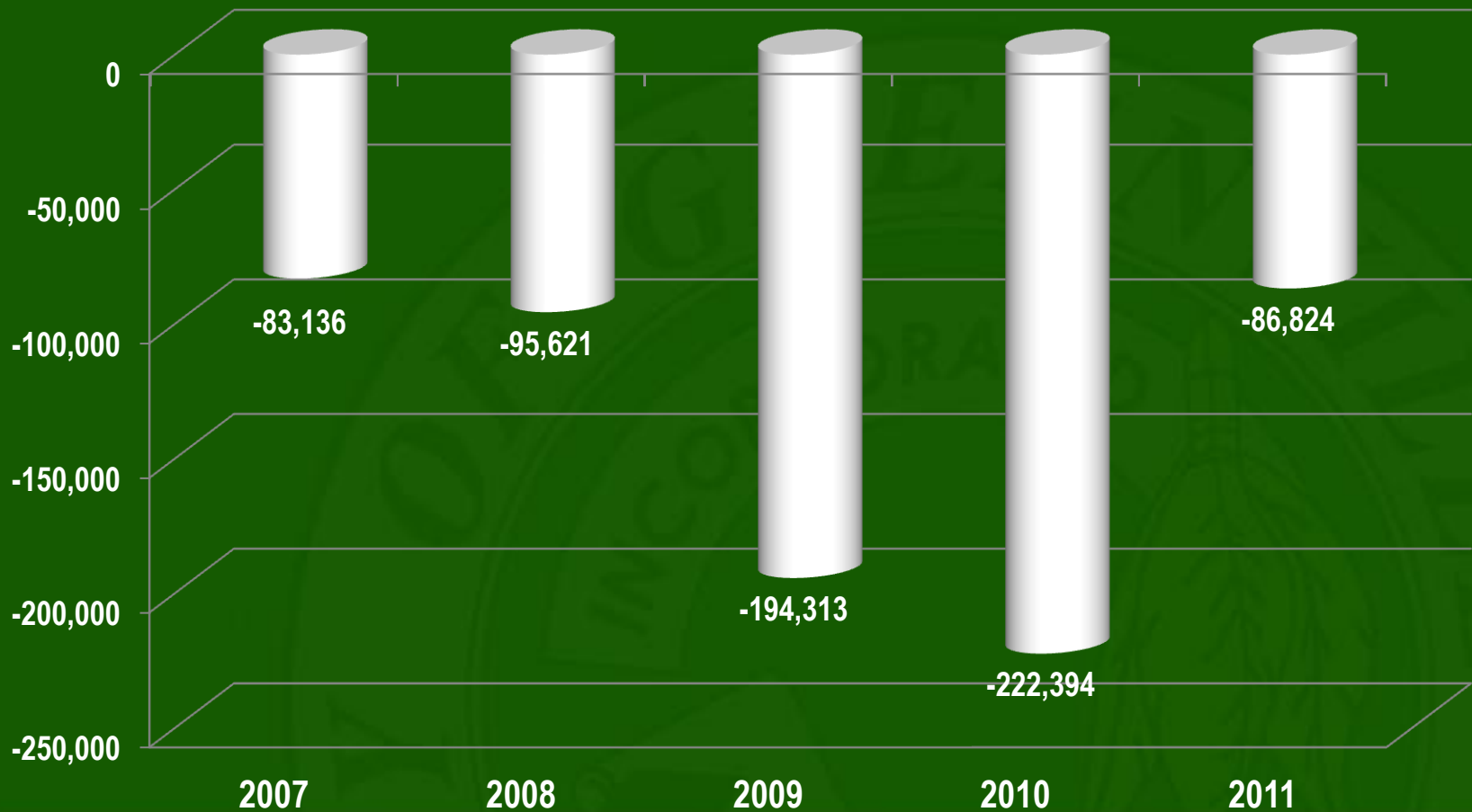
<u>2013-2014</u>	<u>2014-2015</u>	<u>2015-2016</u>	<u>2016-2017</u>
<b>\$558,335</b>	<b>\$569,502</b>	<b>\$580,892</b>	<b>\$592,510</b>
		<b>\$680,805</b>	<b>\$694,421</b>



# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# Bradford Creek Fund





# CITY OF GREENVILLE, NC

## CITY COUNCIL MEETING

# Bradford Creek

<b>2011-2012 Budget</b>	\$845,714	
<b>2012-2013 Proposed Budget</b>	\$845,867	0%
<b>2013-2014 Proposed Plan</b>	\$851,165	<1%



# Conclusion

- ❖ Questions?
- ❖ Policy Direction from City Council
- ❖ Next Steps